INFORMATION REPORT INFORMATION REPORT

CENTRAL INTELLIGENCE AGENCY

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OUNTRY	Czechoslovakia		REPORT		25 X ′	
UBJECT	Conference of Com	mercial Attachés	DATE DISTR.	17 May 1955		
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1.	A conference of Czecho was held in the Minist	slovak commercial	attaches to non-Blo	c countries		
	February 1955. Unusua	l importance was a	ttached to the conf	cerence,		
	to discuss means of in	The purport creasing trade with	pose of the conferent h non-Communist cou	nce was intries to	25X1	
	180 percent of the 195	h figures.			. •	
2.	The following were pre	sent throughout th	e conference:			
	a. Dr. Jaromir Dolans	ky	lst Vice Premier	•	,	
	b. Vaclav David		Minister of Fore	ign Affairs		
	c. Richard Dvorak		Minister of Fore	sign Trade	٦,	
	d. Mme. Ludmila Janko	vco v a	Vice Premier	1		
	e. Representatives of the Central Committee of the Communist Party.					
3•	It was laid down that	the greatest expor	t affort should be	directed		
		towards South America, where in many cases an increase of up to 300 percent of the 1954 export figures was planned. In particular,				
-	towards South America.	, where in many cas	es an increase of 1	up to		
	towards South America, 300 percent of the 195 effort should be conce	, where in many cas by export figures we entrated on the exp	es an increase of mass planned. In passort of machinery	up to rticular,	/	
	towards South America.	, where in many cas by export figures we entrated on the exp	es an increase of mass planned. In passort of machinery	up to rticular,		
4.	towards South America, 300 percent of the 195 effort should be conce	where in many cas by export figures we entrated on the exp me planned increase	es an increase of was planned. In part of machinery a was 130 percent.	up to rticular, nd:mechanical		
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- 5. The following measures were agreed on:
 - a. Foreign-trade sections of Czechoslovak legations in the countries concerned would be considerably expanded, for which purpose 526 persons would be drafted for foreign-trade work in the near future.
 - b. Heads of missions abroad would be instructed to facilitate the work of their commercial attaches to a greater extent than hitherto.
 - c. The commercial attaches themselves should neglect no opportunity of establishing personal contacts with influential and financially powerful personalities in their areas. They should adapt themselves to 'capitalist methods of trading', for example by giving secret discounts, in a more flexible manner than hitherto.
- 6. Dvorak made the points in his closing speech that extension of trade with the capitalist world does not mean any increase in dependence on capitalists and that previous interpretations of Lenin's teaching, as favoring withdrawal from commercial relations with capitalists, have been mistaken. The closing speech of Dolansky presented similar ideas.

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